

Expand Your Global Reach with Tecthion Smart!



Dear Overseas Customers,

Greetings!

We're **Tecthion Smart** (www.techtionsmart.com), a company committed to **accelerating industrial digital transformation with low-carbon, energy-saving, and eye-protection display technologies**. We understand your need for high-quality, reliable, and competitive products to meet evolving market demands and provide exceptional solutions.

At Tecthion Smart, our strength lies in our **diverse and cutting-edge product portfolio, backed by robust R&D and manufacturing expertise**. We focus on delivering display solutions that are not only high-performing but also prioritize sustainability and user well-being.

To help you experience the superior performance and unique advantages of Tecthion Smart products firsthand, we're excited to launch our **Overseas B2B Client Sample Discount Program**.

Why Partner with Techtion Smart?

In today's dynamic global market, choosing the right partner is crucial. Techtion Smart brings you:

- **Pioneering Display Technology:** We're at the forefront of **low-carbon, energy-saving, and eye-protection new display technologies**. Our products are designed to drive digital, economic innovation and sustainable development.
- **Diverse & Robust Product Line:** From **AIO Panel PCs** and **Industrial Monitors** to **E-Paper** and **Reflective/Transflective Display Terminals** (ranging from 7.0 to 110 inches), our comprehensive range is built for reliability and adaptability across various industries.
- **Extensive Expertise & Capabilities:** We possess **robust R&D**, technical expertise, and manufacturing capabilities, ensuring we provide high-quality display solutions. Our stringent quality assurance processes guarantee product reliability and durability.
- **High Energy Efficiency & Easy Integration:** Our products are engineered for **high energy efficiency**, lowering operational costs, and are **easy to integrate** into diverse applications, ensuring seamless deployment.
- **Comprehensive Customization:** We offer **extensive customization options** to meet your specific project needs, ensuring our solutions perfectly align with your unique requirements.

Limited-Time Offer: Sample Discount Program to Seize Market Opportunities!

To support product validation during early-stage evaluation, Tecthion Smart offers a flexible and project-friendly sample policy for new customers:

1. Sample Discount for Standard Products

(1). **First-time sample discount:**

- For units under \$1000: 50% off (freight excluded)
- For units above \$1000: free samples or higher discounts available upon project review (please share project background)

(2). **Quantity limit:** 1-2 units per model.

(3). Rebate mechanism: If a volume order (≥ 50 units) is placed within 90 days after sample testing, the sample cost can be fully deducted from the official order.

(4). Freight: Customers are responsible for shipping costs.

(5). Scope: This policy applies only to standard off-the shelf models. Custom-developed products are handled separately.

2. Custom Product Sample Policy

For fully customized products (mechanical structure, screen size, PCB, software, or interface customization), the sample policy is as follows:

- **Sample cost is calculated based on actual development and material cost**, and does not follow the standard discount structure.
- **If a volume order (≥ 50 units) is placed later**, partial or full sample cost may be refunded or deducted in the final invoice—subject to negotiation based on project size and forecast.
- **Custom sample fee waivers are evaluated based on project background, estimated yearly volume, and long-term cooperation potential.**

Apply for your sample today and kickstart your success!

How to Participate:

Participating in our sample discount program is easy:

1. **Apply Online:** Click the link below to complete our simple online application form. **(Please replace this with your actual sample application page link)**
2. **Dedicated Support:** Our team will promptly connect with you to provide one-on-one consultations and technical assistance, ensuring a smooth and successful trial experience.

We look forward to building a long-lasting, mutually beneficial partnership with you as we expand our global market reach together!

Sincerely,

The Techtione Smart Team

Connect with Us:

Email: sales@techtionsmart.com

Company Address: Room 902, 9th Floor, Shenzhou Tianyun Building, Bell Road, Bantian Street, Longgang District, Shenzhen China.

Phone Number: +86-755-84827079

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